**Daniel Zimmermann**

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**EMPLOYMENT EXPERIENCE**

**Smart Sense by Digi** Mishawaka, IN April 2021 – Present

*Project Manager*

In this role I am responsible for onboarding customers through our smart start process.

When a customer has completed their interactions with the sales team, they are then passed on to a project manager who will call them to discuss their goals with our temperature reading devices. Next, their account (website) is configured according to their specifications. Then, they are trained how to use the website and to understand how everything has been configured. Multiple trainings are allowed. I have been responsible for these tasks for up to 35 individual accounts at one time thus far. Programs most often used : Netsuite, Asana, JIRA, Smartsense website (and back end website, Sensorcloud), and Microsoft Office/Teams.

**Millipore-Sigma** St. Louis, MO October 2018 – March 2021

*Associate Research and Development Scientist*

* Utilization of Luminex Technology to validate developed antibody kits.
* Operations support for antibody inventories, orders, and purifications.
* Antibody Inventory support by testing replacement antibodies for current kits.
* Cell culture growing, harvesting, and lysate testing.
* Lyophilization instrumentation start up and shut down.
* Calibration and daily maintenance of Luminex 200 and purification instrumentation.

**Pfizer (Lancesoft),** Chesterfield, MO July 2016 – October 2018

*Contract Scientist*

* Subject matter expert on MFI, HIAC, Laser Diffraction, and Settling Rate.
* Generated essential data that is being used for novel technology publications.
* Follow SOPs, protocols, GLP standards & health/safety guidelines.
* Execute validations of instrument configurations by following the protocol instructions.
* Assisted with vial and syringe particulate investigations.

**Microbe Inotech Laboratories, Inc.,** St. Louis, MO May 2015 – August 2015

*Microbiology Lab Intern*

* Worked on projects that include environmental microbiology, bioremediation, and bacteriology.
* Sterile technique and DNA isolations
* Coliform tests and counts, selective enrichment of Salmonella, Gram stain and microscopy

**EDUCATIONAL ACHIEVEMENTS**

**Valparaiso University** August 2012 – May 2016

*Bachelor of Science in Biology*

* 3.6/4.0 GPA

**Lambda Chi Alpha**

* Engaged in many service activities such as St. Theresa’s ‘café manna’ where homeless are served food.
* Helped to raise $5,000-$7,000 each year for charity through various philanthropic events.

**Iliad Business Assessment** March 2015

* Placed in the Top 3 students of the spring BUS-100 classes and compared to the top 25% nationally.